

- Buyer Profile-What is the lender looking for?
 - How long you will live in the house
 - Down payment
 - Income level
 - Type of income (commission, salary, bonus, etc)
 - Verify income
 - Monthly payment comfort
 - Credit Score
 - Debt ratio
 - Assets verified
 - Property Type (Single Family Detached easiest, then townhouse, then condo)
 - Eligibility (VA, teacher, 1st time, etc)