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To whom it may concern (which would be clients and potential clients of Armand Lenchek):

When my wife and I began looking for a house, a friend of ours took it upon himself to give our phone number to Armand. This was most fortuitous, for, had he not, my wife and I would not now have the piece of property upon which we had always wanted to retire—thirty-five years early.

The house that we found was not one of Armand's listings. In fact it wasn't listed at all. It was "sort-of" for sale by owner: previously listed, but not currently, or technically on the market. It was, however, on twelve acres, so we had to see it.

We had not physically met Armand at this point, only spoken with him on the phone. He agreed to meet us at the house in the wild northlands of Alamance County. The owner offered us the use of his A.T.V. to peruse the property, and I think that Armand was at least as excited as I about the prospect. Immediately after the tour (and the trail-riding), Armand agreed with us that we should pursue purchasing the property, and that he would be happy to help, if we agreed to retain him as our agent. We chose to have Armand help us, and are very glad that we did.

Things are never as easy as one would like. Before we could initiate the purchase process with the owner, the house was repossessed, and any possibility of immediate purchase disappeared into a legal and bureaucratic morass. It took months of detective work to even make contact with someone who could make decisions regarding the house—and Armand was never discouraged, aggressively pursuing our interests at every turn.

Once things broke loose, the pace went from standstill to blistering in no time. Once again, Armand was on top of things. We chose to listen to his recommendations for inspectors, mortgage brokers, and attorneys, and could not have chosen better personnel for our team. We went from making an offer on the house to closing to moving in less than a month without a single hassle or headache. I should add that this was our first home purchase, and the level of support that we received was extraordinary. Not once did my wife and I have second thoughts or want to reconsider because of the difficulties involved—there simply were none, thanks to Armand and his team.

I'll simply close by saying that one is lucky to find oneself in Armand Lenchek's care during the purchase of a home. He's a superb man and agent, and if allowed, can make buying a home a very pleasant and incredible experience.

Sincerely,

Daniel C. Powers and Courtney W. Powers