

October 6, 2006

Armand Lenchek  
C/o Coldwell Banker  
Howard Perry & Walston Realty  
Chapel Hill, NC

Armand,

I just wanted to take a few minutes to express to you how grateful Vicky and I have been for you and your staff, (Amanda, Jamie, and Nicholas) on the sale of our old home, and purchase of our new home. I have to say that coming from a sales background myself, I have been impressed with how you have conducted yourself with us through the stresses and strains associated with this kind of life change.

From the very beginning, you have been thorough, cool headed and respectful of our wishes and when it came time for you to interject your perspective or opinion, you did it with patience and understanding that assured us that we were in good hands and that you were looking out for us and able to treat perspective buyers and sellers with respect that they deserve. These are qualities that I admire and hold high in my list of people that I will do business with.

Please pass this letter along to any perspective clients as a whole hearted referral and endorsement of you and your company.

Sincerely

George and Vicky Hindenach