

August 16, 2006

Howard, Perry and Walston  
1600 E. Franklin Street  
Chapel Hill, NC 27514

Re: Armand Lenchek

Dear Sirs;

What a pleasant experience I had searching for and purchasing my home in Mebane, mostly due to Armand's timely, knowledgeable and comfortable assistance. In the beginning, he was neither pushy nor discouraging and toward the end of the process, he was consistently available and informative – just what I needed. His rapport and cool foresight with the seller's agent resulted in a better financial settlement for me (a new roof !) than I expected. Armand always had time for my questions and never appeared rushed when meeting, qualities I appreciate when doing business. He made my whole experience one I didn't want to complete so quickly (!) and I will certainly recommend him to others.

Thanks for employing such a top-notch agent!

Sincerely,

A handwritten signature in cursive script that reads "Pam Clarke". The signature is written in black ink and is positioned above the typed name and address.

Pam Clarke  
600 N. Charles St.  
Mebane, NC 27302